



Product Manager – Energy and heat metering

Denmark

Job reference:DK02545

Can you translate our customers' needs into product strategies and convert them into successful products? Then you could be our new Product Manager to secure Danfoss' trend-setting position within energy metering. You will be employed in Residential Heating Product Portfolio department and report directly to our Head of Portfolio Department. This job will give you ample possibilities to set your mark on Danfoss' future energy metering form.

Convert product strategies into innovative products

To be successful you convert your customer insight into product strategies and innovative products with a high sales volume. In this way you will contribute actively to Danfoss' sales growth. In the research phase you make segmentation, investigate the product opportunities and make field studies in order to suggest innovative product portfolio plans. It is also your job to build up and maintain competence on application knowledge within the energy and heat metering area. As such you will ensure our leading role within energy metering in emerging markets. Your project responsibilities include:

- responsibility for collecting and evaluating customer needs and insights into specifications
- participation in development projects as technical marketing responsible
- contribution to decision-making process in all project stages

This job will give you the possibility to shape this new area within residential heating and get an excellent network with competent people around the world. You can anticipate some 30 - 45 travel days a year.

Mechanical or Electronics Engineer with commercial skills

You hold an MSc in Mechanical or Electronics Engineering backed with some commercial understanding and 3-5 years' product management experience. Your technical skills are second to none, and you understand the business, the customers' needs as well as the decision-making processes. In addition, you have solid skills in transforming customer insights into products. Your fully developed sense of spotting new technical trends makes you able to secure knowledge of the latest developments within your field of responsibility. You are characterised by being a good relation-builder, an excellent communicator and a front-runner with a motivating attitude encouraging your colleagues to perform and deliver to the utmost. In addition, you show a high degree of persistency as you are able to adhere to your decisions, even under pressure. Last but not least, you are proficient in written and spoken English.

For further information about the position,

please contact Product Portfolio Director, Hans Erik Larsen at +45 2326 1459.

Danfoss Heating Solutions consists of the business units: Burner Components, Residential Heating, Hydronic Balancing & Controls, Electrical Heating and Heat Pumps. We specialise in developing indoor climate solutions for family houses and commercial buildings, and are strongly represented in the Eastern and Western Europe, Russia and China.

Danfoss A/S is one of Denmark's largest industrial companies. We have an annual turnover of around

DKK 32 billion, and have around 24,000 employees worldwide. We provide solutions within Climate and Energy and Mobile Hydraulics, sectors we see as major driving forces in the future world economy. We show leadership in business through reliability, excellence and innovation. No matter where you find yourself at Danfoss, the customer is at the center. Our work reflects our corporate behavior; trustworthy, innovative, global, with respect for local cultures and constantly working towards sustainable results.

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