



## Product Manager, Communications and Monitoring

Denmark

**Job reference:**DK02533

If you thrive on having the global responsibility of strengthening our product management function, you could be our new Product Manager. You will have ample possibilities for leaving your mark on the job content as this is a new opening. You will have 7 technically skilled colleagues in Danfoss BU Controls department in Nordborg and Slovenia. We have responsibility for all product management activities in BU Controls. You report to the Head of Product Management, who is based in Slovenia, and you can look forward to some travel activity in large parts of Europe.

### Specify and implement product road map

As Product Manager you will be in charge of specifying and subsequently implementing the product road map for communication and monitoring systems in the organisation. Moreover, you focus on establishing a strong personal relationship to the local and global sales organisations and our central R&D function. As such you will have responsibility for developing a strong portfolio of products reflecting the needs of our core customer segments and markets. We have just launched a brand new version of our electronic controller (ECL), and you will support the communication features of this controller – including the communication with Heat Meters. More specifically, you:

- analyse current solutions and future customer needs
- improve the organisation's awareness of communication solutions
- develop clear value proposition for communication solutions
- provide technical support
- work out training material and perform training

### Business understanding and IT-background

You have a relevant education such as a Bachelor's degree in IT or Software Engineering backed with solid experience of defining and integrating field buses, e.g. Modbus, M-bus and LON Works. Moreover, you are familiar with monitoring systems and OPC server applications. You are characterised by your good communication skills and open and outgoing mindset, and you are comfortable giving presentations to larger audiences. Besides, you have profound business interest and know how to transform technical solutions into profitable business solutions. Further, you must have the energy and the commitment to drive the products to commercial success.

### For further information about the position,

please contact Senior Director Portfolio Management, Bjarne Schultz at +45 7488 4459.

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*Danfoss District Energy is the leading supplier of controls and heat exchanger solutions for district heating and cooling applications. We specialise in components and solutions that are used in district energy stations, and contribute towards achieving optimum energy efficiency in the transition from district energy to usable heating, hot water and air conditioning.*

*Danfoss A/S is one of Denmark's largest industrial companies with around 26,000 employees worldwide. Danfoss is a global company. We show leadership in business through reliability, excellence and innovation. We provide genuine customer satisfaction and solutions within Climate and Energy, a sector we see as a major driving force in future world economy. No matter where you find yourself at Danfoss, the customer is at the center. Our work reflects our corporate behavior; trustworthy, innovative, global, with respect for local cultures, and constantly working towards sustainable results.*

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