



System Consultant – SAP CRM Solutions

Denmark

Job reference:DK02480

Are you ready to turn business needs into optimised SAP CRM processes? And can you spot improvement initiatives that support our business in the best possible way? Then we have just the job for you as System Consultant in Danfoss' CF-IIC Sales & Service Solutions. We constitute a highly professional IT environment where you will have 21 dedicated colleagues in a global organisation covering SAP SD and CRM. You will be free to choose your work location among our offices in Vejle, Nordborg and Aarhus.

Customise, coordinate and communicate SAP CRM solutions

As part of the CRM team and together with the Architect your objective is to coordinate our initiatives designed to improve our CRM solutions in our presales and marketing functions. In close dialogue with the relevant functions, you identify their wishes and requirements and ensure alignment with the system strategy. This also means that you will use your SAP CRM skills to customise the initiatives if necessary and as such secure an optimal solution every time. It is also your task to ensure proper and timely communication of the improvement initiatives to the local and global organisation. In detail, you will:

- participate in the various relevant fora
- present IT solutions to relevant stakeholders
- provide recommendations for improvements
- coordinate tasks from colleagues as well as external consultants

In addition, you will establish a network of our CRM superusers to ensure that the IT CRM team develops the system to support the business' strategy. You can expect 10 - 20 travel days a year.

Sales or Marketing degree and CRM experience

You hold a degree within Sales or Marketing at minimum Bachelor's level. In addition, you have a couple of years' experience with CRM, which has given you solid know-how in relation to implementing and customising CRM solutions. Alternatively, your experience could derive from a function within sales and/or marketing, which has given you comparable competencies within CRM. Experience with SAP ERP is an advantage.

You are quite a self-starter and, at the same time, comfortable performing while being supervised. As you will be working with managers and other colleagues across the organisation, you will need a sound portion of interpersonal skills and the ability to communicate diversely. Also when presenting ideas and materials, you prove your English and written and verbal communication skills to be excellent.

For further information about the position,

please contact IT Director, Bent Schultz at +45 4030 7055.

Danfoss Corporate Functions (CF) cover a variety of functions with responsibility for Finance, Law, CSR, IT, Communication and more for the Danfoss Group.

Danfoss A/S is one of Denmark's largest industrial companies. We have an annual turnover of around DKK 22 billion, and have around 26,000 employees worldwide. We provide solutions within Climate and Energy, a sector we see as a major driving force in the future world economy. We show leadership in business through reliability, excellence and innovation. No matter where you find yourself at Danfoss, the customer is at the center. Our work reflects our corporate behavior; trustworthy, innovative, global, with respect for local cultures and constantly working towards sustainable results.

[Apply for job](#)

[Tip a friend](#)

[Print](#)